2104664 Statistics for Financial Engineering

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# 8. Instrumental Variables

- model misspecification
- instrument variable estimation
- two-stage least-squares

# **Model Misspecification**

factors that lead to inconsistency of LS estimate

- inconsistency of LS estimate
- endogenity

## **Inconsistency of LS**

the two key conditions for showing consistency of LS are

- 1. the dgp is  $y = X\beta + u$  (linear model)
- 2.  $plim(1/N)X^T u = 0$

so that 
$$\hat{\beta}_{ls} = \beta + (N^{-1}X^TX)^{-1}N^{-1}X^Tu \xrightarrow{p} \beta$$

LS estimate is inconsistent if

- assuming wrong model for y, or
- there is correlation of regressors (X) with the errors (u)

# Endogenity

consider a scalar linear model

$$y = x_1\beta_1 + x_2\beta_2 + \ldots + x_n\beta_n + u$$

- $x_j$  is said to be **exogenous** in the model if  $x_j$  is *uncorrelated* with u
- $x_j$  is said to be **endogenous** in the model if  $x_j$  is *correlated* with u

if all  $x_j$ 's are exogneous

$$\mathbf{E}[ux_j] = 0 \quad \forall j \quad \Leftrightarrow \quad \mathbf{E}[X^T u] = 0$$

a condition required for the consistency of LS estimate

factors that lead to endogeneity

- omitted variables: due to data unavailability
- measurement errors:  $\tilde{X}$  measured for X, *e.g.*, X is marginal tax rate and  $\tilde{X}$  is average tax rate and  $\tilde{X}$  and u maybe correlated
- simultaneity: when X is determined partly as a function of y, e.g., y is city murder rate, X is size of the police force (usually recursively determined by the murder rate)

#### **Omitted Variables**

let the true dgp be

$$y = X\beta + Z\alpha + v$$

where X,Z are regressors,  $\beta, \alpha$  are parameters to be estimated, and v is the error suppose Z is omitted owing to unavailability then the estimated model is

$$y = X\beta + (Z\alpha + v)$$

where the error term is now  $u=Z\alpha+v$ 

$$\hat{\beta}_{\rm ls} = \beta + (N^{-1}X^TX)^{-1}(N^{-1}X^TZ)\alpha + (N^{-1}X^TX)^{-1}(N^{-1}X^Tv)$$

X is correlated with Z, so the LS estimate is **inconsistent** because

$$\operatorname{\mathbf{plim}}\hat{\beta}_{\mathrm{ls}} = \beta + \operatorname{\mathbf{plim}}[(N^{-1}X^TX)^{-1}(N^{-1}X^TZ)]\alpha$$

#### Motivation for instrumental variables estimation

consider a scalar linear regression model

$$y = \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_n x_n + u$$

where all  $x_j$ 's are exogenous except  $x_n$  that is endogenous (WLOG)

idea of IV: introduce a variable z such that

1. z is uncorrelated with u, *i.e.*,  $\mathbf{E}[uz] = 0$ 

2.  $\mathbf{E}[x_n z] \neq 0$ 

 $x_n$  must be a linear projection onto **all** the exogenous variables

$$x_n = \alpha_1 x_1 + \alpha_2 x_2 + \cdots + \alpha_{n-1} x_{n-1} + \alpha_n z + r$$

where r is uncorrelated with  $x_1, x_2, \ldots, x_{n-1}, z$ 

- z is partially correlated with  $x_n$  once  $x_1, \ldots, x_{n-1}$  were netted out
- equivalent to saying the coefficient of z is nonzero:  $\alpha_n \neq 0$

e.g., suppose  $x_n$  is the only explanatory in the model, then the projection is

$$x_n = \alpha_n z + r, \quad \Rightarrow \quad \alpha_n = \mathbf{E}[zx_n] / \mathbf{var}(z) \neq 0$$

- we say z is an *instrumental variable (IV)* candidate for  $x_n$
- $x_1, x_2, \ldots, x_{n-1}$  serve as their own instrumental variables
- full list of IV is in fact the list of *exogenous* variables

#### **Correlation diagrams**

from the scalar regression model  $y = x\beta + u$ 



- z is called an **instrument** or **instrumental variable** if
- $\bullet \ z$  is uncorrelated with the error u and
- z is correlated with the regressor x

### Identification of IV estimation

from the scalar model:  $y = x\beta + u$  and the assumptions of IV

 $\mathbf{E}[zu] = 0, \quad \mathbf{E}[zx] \neq 0$ 

then the parameter can be uniquely obtained by

 $\beta = (\mathbf{E}[zx])^{-1}\mathbf{E}[zy]$ 

- condition  $\mathbf{E}[zu] = 0$  provides the consistency of IV estimate
- condition  $\mathbf{E}[zx] \neq 0$  provides that  $\beta$  can be *uniquely* estimated

#### Instrumental variable estimation

now consider the vector linear regression model:  $y = X\beta + u$ 

Z is called an **instrument** if

- 1.  $\mathbf{E}[Z^T u] = 0$  (Z is uncorrelated with the error)
- 2.  $\mathbf{E}[Z^T X]$  is full rank (Z is correlated with the regressors)

under the above two conditions, an IV estimate is uniquely given by

$$\hat{\beta}_{iv} = \left(\mathbf{E}[Z^T X]\right)^{-1} \mathbf{E}[Z^T y]$$

or in practice, when Z, X, y are random samples

$$\hat{\beta}_{\rm iv} = \left(Z^T X\right)^{-1} Z^T y$$

- rank condition ( $\mathbf{E}[Z^T X]$  is full rank): provides the uniqueness of IV estimate
- endogeneity condition ( $\mathbf{E}[Z^T u] = 0$ ): provides the consistency of IV estimate

this follows from

$$\begin{split} \hat{\beta}_{iv} &= (Z^T X)^{-1} Z^T y = (Z^T X)^{-1} Z^T (X\beta + u) \\ &= \beta + (Z^T X)^{-1} Z^T u \\ &= \beta + (N^{-1} Z^T X)^{-1} N^{-1} Z^T u \end{split}$$

the IV estimator is consistent if

plim 
$$N^{-1}Z^T u = 0$$
, and  $Z^T X$  is invertible (full rank)

### Example of choosing an instrument

consider a wage equation

$$\log(w) = \beta_0 + \beta_1 x + \beta_2 x^2 + \beta_3 v + u$$

where w is wage, x is experience, and v is education

**assumption:** find an instrument for v because u may contain omitted abilities

**choice I:** z is mother education; an instrument for v

- z might be correlated with other omitted variables in u such as child's ability, family characteristics, etc
- $z \mod v$  may or may not be partially correlated with v

choise II: z is last digit of one's SSN

• z is too random; independent of  $\boldsymbol{v}$  and other factors that affect earnings

**choice III:** z is a binary value having value 1 if a person was born in the first quarter of the birth year

- z is independent of unobserved factors such as ability that affect wage
- z is believed to be partially correlated with v (some people are forced to attend school by law)

#### **Two-stage least squares**

from the expression of the IV estimate

$$\hat{\beta}_{\rm iv} = (Z^T X)^{-1} Z^T y$$

where  $Z \in \mathbf{R}^{N imes l}, X \in \mathbf{R}^{N imes n}, y \in \mathbf{R}^{N imes 1}$ 

- for practical purpose, it's obvious that the inverse of  $Z^T X$  must exist
- Z is required to have the same # of columns as X (# of instruments = # of regressors)
- intuitively, choose the columns of Z that are highly correlated with X
- choosing (or discarding) some instruments in Z follows the use of **two-stage** least-squares (2SLS)

**first-stage regression:** choose columns in Z that are most correlated with X

- equivalent to computing projection X onto the column space of Z
- solve the LS problem of the model:  $X = Z\alpha + \text{error}$

$$\hat{X} = Z\alpha = Z(Z^TZ)^{-1}Z^TX \triangleq PX$$

•  $\hat{X}$  will serve as the instrument we choose

second-stage regression: use  $\hat{X}$  as the instrument and run regression of y

$$\hat{\beta}_{2SLS} = (\hat{X}^T X)^{-1} \hat{X}^T y = (X^T P X)^{-1} X^T P y$$

- $P = Z(Z^TZ)^{-1}Z^T$  is a projection matrix (hence idempotent), *i.e.*,  $P^2 = P$
- the expression of the IV estimate can also be expressed as

$$\hat{\beta}_{2\text{SLS}} = (X^T P^2 X)^{-1} X^T P y = (\hat{X}^T \hat{X})^{-1} \hat{X}^T y$$

### Asymptotic property of 2SLS

we can show that the 2SLS estimator is asymptotically normal distributed with

$$\widehat{\mathbf{Avar}}(\hat{\beta}_{2\mathrm{SLS}}) = N(X^T P X)^{-1} \left[ X^T Z (Z^T Z)^{-1} \hat{S} (Z^T Z)^{-1} Z^T X \right] (X^T P X)^{-1}$$

where  $\hat{S}$  can be computated as follows using **2SLS residuals**:

$$\hat{u} = y - X\hat{\beta}_{2\text{SLS}}$$

(not to be confused with the 2nd-stage residual:  $\hat{u} = y - \hat{X}\hat{eta}_{2\mathrm{SLS}}$ )

• heteroskedastic errors

$$\hat{S} = N^{-1}Z^T \operatorname{diag}(\hat{u}^2)Z$$

homoskedastic errors

$$\hat{S} = \hat{\sigma}^2 Z^T Z / N, \quad \widehat{\mathbf{Avar}}(\hat{\beta}_{2\mathrm{SLS}}) = \hat{\sigma}^2 (X^T P X)^{-1}$$

#### Numerical example

Consider a dgp

$$x = z + v, \quad y = 0.5x + u, \quad z \sim \mathcal{N}(0, 1)$$

where (u, v) are joint normal with means 0 and variances 1 and correlation 0.8



- x is correlated with v and hence with u, so OLS of y on x is inconsistent
- $\bullet \ z$  is uncorrelated with u but is correlated with x
- z can be a valid instrument and so can  $z^3$

in this example, 2SLS and IV (using z) yields the same estimate



- use N = 10,000 and estimate the slope of  $y = \beta x$  for 100 runs
- OLS estimate is inconsistent
- both IV estimates are consistent but IV with  $z^3$  is less efficient (larger standard error)

## **Practical considerations**

- issues include determining if IV methods are necessary and determining if the instruments are valid
- if the instruments are weakly correlated with the variables being instrumented
  - IV estimators can be much less efficient than LS estimator
  - IV estimators can have a finite-sample distribution that differs greatly from the asymptotic distribution
- a weak instrument can be defined via some measures:  $R^2$  or F-statistics (omitted here)

## References

Chapter 4 in

A.C. Cameron and P.K. Trivedi, *Microeconometircs: Methods and Applications*, Cambridge, 2005